## ≪ 商談記録シート ≫

2014年6月 日( )	AM/PM		担当者:	[NO.		]
☐ Universal Probe	☐ Ideal tool for microprocessor based products development ☐ The world's No.1 cost performance for US\$199 ☐ Download to memory without PC enables to improve efficiency by 90% ☐ One unit supports 6 functions			□ A □ A □ A	□B □B □B	
☐ Multifunction Analyzer	☐ One ideal unit to One engineer ☐ 7 functions can be used concurrently ☐ Automatic execution and report generator ☐ 1/3 price and 1/20 weight of others			_A _A _A	□B □B □B □B	
Parts Saver F'z+	☐ Footprint generation efficiency : reduces work hours by 40% ☐ Stable data quality : improves defect ratio by 50% ☐ Capital investment costs down : reduces cost by 50% ☐ Footprint unified management through CAD interface between different models.			□ A □ A □ A	□B □B □B	
LightViewer	☐ Check-of-drawing work efficiency : reduces work hours by 30% ☐ Capital investment costs down : reduces cost by 50% ☐ Viewer users : Over 20,000 people ☐ Check-of-drawing integrated environment through more than 10 types of CAD interface.			□ A □ A □ A	□B □B □B	□c □c □c
HW & SW Engineering Services	☐ Offers R&D and mfg services in a short delivery time from proto type to mass production. ☐ Provides one—stop service including hardware, software and cabinet. ☐ 42,000 Printed Circuit Board Design Experiences. ☐ PCB design services considering SI/PI/EMI/electromagnetic field simulation.			□A □A □A		□C □C □C
Train Navigation System	☐ In-car device for safe driving support ☐ Distinct alerts ☐ Compact and Attachable / detachable easily ☐ Customized products based on this device			□A □A □A	□B □B □B	
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